



BLUE PACIFIC

The official newsletter of DNR Offshore and Crewing Services, Inc.

ISSUE
2021



GREAT SEAS TRAINING & ASSESSMENT CENTER

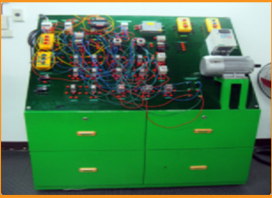
This pandemic wreak havoc on almost every industry in the world, the Maritime Business included. Instead of throwing out the towel, true industry leaders will have to weather the storm.

Expecting a surge in Filipino crew requirements on all corners of the world maritime business, a rare opportunity due to the restriction imposed on two other maritime crew providing countries, yes you're right because of the same pandemic. DNR CEO Engr. NILFIL PERALTA proposed a partnership with Bunkmate C/E PROCIS C. AQUINO, President of Great Seas Training & Assessment Center. And of course, being both alumni of the best maritime academy of Asia, they know each other well, and that's it. A new partnership in the midst of the sinister COVID19 was inked.

After more than 13 years in the Offshore Oil & Gas Industry, DNR Offshore has been dependent on the local maritime training centers and other facilities to qualify its crew deployments in accordance with international standards. Right after being reinstated as President & CEO in 2020, Engr. Peralta decided to expand the reach of the company to other relevant maritime businesses such as manning of various kinds of moving and support vessels, cruise lines and super yachts. All these businesses however experienced the worst set-back, so timing to ride the waves is of the essence.

On the other hand, Great Seas Training & Assessment Center was established in January 7, 2011 (lucky number). They are currently offering various courses, like Engine, Deck, Tanker and likewise assessments. Facilities include: Deck Simulator; Mini Bridge, Motor Control, Life-Saving Equipment, Engine Room Simulator; Class Rooms, Able Deck, Able Deck on Board & Able Deck Equipment. Great Seas Training Center is located at the 2nd Floor, NLM Hall Bldg., 937 P. Paredes St., 462 Sampaloc, Manila 1008.

In the very near future, Great Seas Training & Assessment Center will be opening a new, modern and fully equipped training facility in Maragondon, Cavite, about an hour and a half south of Manila and DNR Offshore will be joining the party. – ME

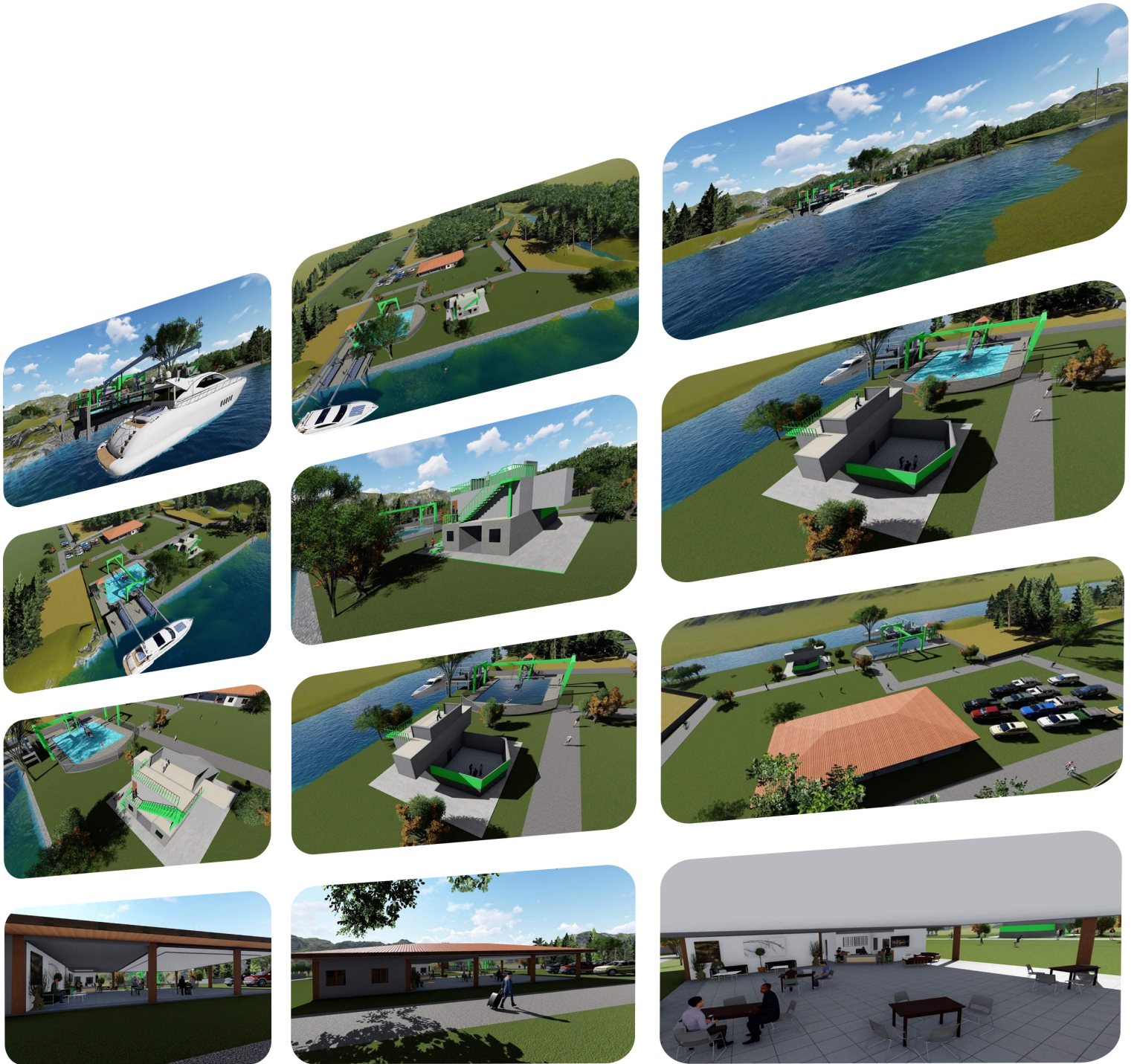


At Great Seas Training & Assessment Office, Manila



With CE Procis C. Aquino, Great Seas President & Architect Arjay Bravo, designer of the soon to rise Great Seas Training Center in Maragondon, Cavite

Soon to rise in the scenic town of Maragondon, Cavite: Great Seas Training & Assessment Center haven.



By: Engr. June Enalpe, Training Manager

From : Cruise Hive by: Robert McGillivray

Former Carnival Cruise Ship To Operate in China for Century Cruises

After months of speculation, a Chinese river cruise operator has confirmed it will be deploying the former Carnival Cruise ship, *Carnival Fascination*, in and around China as a cruise ship. Reports abounded last year when Carnival sold the vessel and that she would be turned into a floating hotel or scrapped. But none of that seems to be the case.

Chongqing Grand Century Cruises Ltd, also known as Century Cruises, is a cruise company focused primarily on river cruises in China, operating nine river vessels on the Yangtze River; which has expanded and offers Ocean cruises. *Carnival Fascination* will be sailing under her new name *Century Harmony*

Carnival Fascination Sails Under New Name and Cruise Line

In December of last year, it was a sad look when photos emerged of a battered and bruised *Carnival Fascination* as she lay in Cadiz, Spain, slowly rusting away. At the time it several outlets reported she would be used as a hotel ship in Asia.



In May of this year, we could report that the vessel started undergoing upgrades and maintenance and start her second career as a cruise ship in China. She is currently in Manila Bay, Philippines, and looking much better than seven months ago as can be seen on the image provided, although still very much looking like a Carnival ship with the tell-tale tail.



Century Cruises said, "We felt restless and ready to go further east, to the ocean. As a result, Century Cruises acquired an ocean-going ship called Century HARMONY!"

Built in 1994, the 70,367 tons *Century Harmony* will have space for 2056 guests in 1026 cabins. Century Cruises has planned to keep most of the features that were previously on *Carnival Fascination* the same.

The *Sensation* and *Imagination* dining rooms (although named differently), lido restaurant, and even a *Burger Joint* bar (yes, that's the former *Guy's Burgers*) will keep their place onboard. You can also watch a brief video of the *Century Harmony* having some work done right here.

Other outlets guests will enjoy will be a sushi bar, shops, a kid's club, spa, 24-hour arcade area, basketball/volleyball court, table tennis, and a 9-hole Mini-Golf course.

Shell to buy Inspire Energy in green energy push

July 27 (Reuters) - Royal Dutch Shell Plc (RDSA.L) said on Tuesday it would buy renewable energy retailer Inspire Energy Capital LLC, as the European major looks to expand its renewable power business in the United States.

The deal, by the company's unit Shell New Energies U.S. LLC, advances Shell's strategy to build and scale renewable and low-carbon businesses with a target to become a net-zero emissions energy business by 2050.

Shell has been seeking ways to accelerate its energy transition strategy and deepen carbon emission cuts following a landmark Dutch court ruling in May.

Like other oil companies, Shell has come under investor pressure to slash planet-warming greenhouse gas emissions and said it plans to increase its spending on renewables and low carbon technologies to up to 25% of its overall budget by 2025. (<https://reut.rs/3BMTp37>)

Inspire, which currently serves about 235,000 residential customers in Delaware, Illinois, Massachusetts, Maryland, New Jersey, New York, Ohio, Pennsylvania, and Washington DC, will add to Shell's existing position as a power supplier to residential customers in the United States alongside MP2 Energy. The deal is expected to close in the fourth quarter of this year.

Century Harmony Cruising In China

For many, the thought of taking a cruise in China would be a faraway thought given the travel distances and restrictions in place right now. However, the industry has seen enormous growth in the largest country in the world in the last ten years.

River cruises on the Yangtze River have become more and more popular with local and foreign tourists, while companies like Royal Caribbean and Carnival Corporation have been putting more and more emphasis on growth in the Chinese market.

As the largest operator on the Yangtze River, Century Cruises has been waiting for the right time to start ocean cruises in China, which has come with *Carnival Fascination*.

The cruise line said, "After a long year of uncertainty in the cruise industry all across the globe, the new acquisition is a kingpin to better things to come. Ocean Cruises has always been on the mind of Century Cruises, having seen a huge number of international cruise operators passing through the ports of Shanghai, Shenzhen, Sanya, Tianjin, Hong Kong, and Macau. Now, as the leading Cruise company in China, having been "born

and bred" in China, we can offer unique insights into this majestic country, based on our deep knowledge and wide experience."

Century Cruises is one of the first companies based in China to start operating cruises around the Chinese mainland. Other companies with operations in the area are Genting, which operates Asia's largest cruise line's *Dream Cruises*, and *Star Cruises*. Other operators are the Chinese state-owned *Nanghai Cruises* and state-owned *Bohai Cruises*, which operates the *MS Chinese Taishan*, formerly known as *Costa Voyager*.

The major cruise companies are also heavily invested in the country, which is still seen as a significant growth market. *Costa Venetia* and *Royal Caribbean's Spectrum of the Seas* are designated for China.

A deal between Carnival Cruise Line and China State Shipbuilding Corporation will see *Costa Atlantica* and *Costa Mediterranea* sail with Chinese passengers under the new joint venture *CSSC Carnival*. Outbound China travelers were expected to reach 200 million by 2020, obviously delayed by the pandemic, yet, China is projected to become the largest cruise market in the world eventually.



Train your mind to see the good in every situation because everything will be fine, it's just a matter of time."

- Dorothy Lacanilao,
Accounting Manager, DNR OFFSHORE


A powerful quote from Ma'am Dorothy which simply means that we must not only think about the negative things, instead we should also try to focus on the positive or good side of the situation, and this is what makes her a strong-minded and resilient woman. Ma'am Dorothy is doing an awesome work for providing her children's needs ever since her husband died due to lung cancer. Losing a partner in life might be difficult, but instead of focusing on her husband's loss she strives hard to have a job that will give her financial assistance to sustain her family's needs. She worked in an auditing firm as semi-senior supervisor from December 2006 to October 2011. On year 2011, she started working with DNR first as an OJT and because of her determination she is now the Accounting Manager of the Accounting Department. As you would expect, being in a managerial position comes with a challenge and according to her the biggest challenge in her position is the changing government regulations and innovation in technology that led to changes in market environment which has greater impact to an organization. What's more is the pandemic that caused disruption which means many businesses couldn't operate in the usual way, and they have to cut costs to sustain the company's stability and employees' benefits. The job may be tough but Ma'am Dorothy has unique abilities which make her deserving to be a manager. Accounting tasks require a meticulous detail oriented eye but with her abilities to have analytic skills and service oriented mindset helped her do the job done no matter how many numbers may be involved in the task. Lastly, being able to communicate and collaborate brings success for the team. She stated that DNR has a big impact on her career growth, the company help boost her confidence to communicate with different kinds of people. This also enhanced her accounting skills when it comes to payroll, payable and receivables. Ma'am Dorothy stated that her dream job was to be a doctor, but if she were to choose from being a doctor or accounting manager she will still choose to be an accounting manager. She added that if she became a doctor she cannot afford to see people die or suffer especially during this pandemic. If she only have one wish, that would be bringing things back to normal, so people can work normally and employ more employees that needs job to sustain their family needs. Who doesn't dream to be in a managerial position? Even young generations aspire to be a manager at some point in the future, and an advice from an accounting manager is very enlightening, and ma'am Dorothy's advice is to be humble and don't let your ambition come across as arrogance. Always aim to be grateful and humble instead, let your management skills speak for themselves.



DNR Offshore CorpCom IMC team successfully inked a manning agreement with Dalian Ningyang International Ship Management Company Ltd., its main office is located at 10-1-602 Aojing Garden #85 Huale St., Zhong-Shan District, Dalian, China.

For the initial project, DNR Offshore will provide full crew for the Cargo Ship MARA LAKE (see full description). The whole IMC team worked hand-in-hand in creating new accounts for the company under the strict supervision of the President & CEO. All hands on deck this time. Having new blood (OJT's) in the company added fire in the company's desire to weather all storms as far as the maritime industry is concerned.

All works/activities in this account will be accurately monitored using Project Management App with the assistance of the company's IT Department.

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|  REPÚBLICA DE PANAMÁ REPUBLIC OF PANAMA AUTORIDAD MARÍTIMA DE PANAMÁ REGISTRAR GENERAL DE NAVIGACIÓN | |
| DIRECCIÓN GENERAL DE MERCADES MARÍTIMAS DIRECCIÓN GENERAL DE MARINA MERCANTE INTERNATIONAL SERVICE SERVICE INTERNACIONAL | |
| REGISTRATION No. 9163532 | REGISTRATION No. 41031-10-C |
| General under Law N° 57 dated August 06, 2008. Enmendado según Ley No. 57 de 6 de agosto de 2008. | |
| NAVIGATION STATUTORY REGISTRY / PATENTE REGLEMENTARIA DE NAVEGACION Tipo de Buque: MARA LAKE CARGA GENERAL(GENERAL CARGO SHIP) | |
| Registered Owner: GLENDER L. CO., LTD. | |
| Resident Agent / Agente Residente: ARRAS B. & ASOCIADOS MICOOS JAPAN CO. LTD. | |
| Country of Origin / País de Origen: JAPAN | |
| Ballast Water Treatment Plant: ACERO 1996 1997 | |
| Length / Longitud: 76.13 MTR | Breadth / Ancho: 13.00 MTR |
| Draft / Calado: 7.97 MTR | Net Tonnage / Tonnaje Neto: 1060.00 |
| Fuel Oil Capacity / Capacidad de Aceite: 12.0 KNOTS / NUDOS | Fuel Power / Potencia de la Hélice: 897.00 |
| Expiration Date / Fecha de Expiración: SEPTEMBER 14, 2026 / 14 DE SEPTIEMBRE DE 2026 | |
| Plan of Approval / Tipo de Buque: PANAMA Reg. No.: 1020230A (del 13 de Mayo de 2021) | |
| UTN: SREGLC-8261645 | |

American Steamship Owners Mutual Protection & Indemnity Association, Inc.

THE AMERICAN STEAMSHIP OWNERS CLUB

Shipowners Claims Bureau, Inc. Manager | Tel: +1 212-847-4000
 One Battery Park Plaza - 31st Floor | Fax: +1 212-847-4099
 New York, New York 10004
 U.S.A.

NOT TRANSFERABLE | Certificate No. E30056-4

CERTIFICATE OF INSURANCE OR OTHER FINANCIAL SECURITY IN RESPECT OF SHIPOWNERS LIABILITY REQUIRED UNDER REGULATION 4.2, STANDARD A4.2.1 PARAGRAPH 1(b) OF THE MARITIME LABOUR CONVENTION 2006, AS AMENDED.

Name of Ship: **MARA LAKE**
 Port of Registry: **Panama**
 Call Sign: **ZFDMZ**
 IMO Number: **916352**

Name, Full Address and website of the provider of insurance or other financial security: **American Steamship Owners Mutual Protection & Indemnity Association, Inc. One Battery Park Plaza, 31st Floor, New York, NY 10004 USA. www.amsoclub.com**

Contact details of the persons or entity responsible for handling passenger request for information: **+001 212 847 4000 ams@amsoclub.com**

Name of the shipowner on whose behalf financial security has been provided: **Glender L. Co., Ltd. Trust Company Complex, Ajalake Road, Ajalake Island, Malaya, Marshall Islands**

Period of Insurance from: **12:00 Noon GMT 27-APR-2021** to: **12:00 Noon GMT 27-APR-2022**

THIS IS TO CERTIFY that there is in force a policy of insurance or other financial security in respect of the above-named ship while in the above ownership which meets the financial security requirements of Regulation 4.2, Standard A4.2.1 paragraph 1(b) of the Maritime Labour Convention 2006 as amended, where it is in force and applicable.

Provided always that the insured or provider of financial security may control this Certificate in accordance with Standard A4.2.12 by giving at least 30 days' written notice to the competent authority of the flag State whereupon the liability of the insurer hereunder shall cease as from the date of expiry of the said period of notice but only as regards events arising thereafter.

The policy of insurance is subject to certain conditions and limitations details of which can be found on the provider's website under "Maritime Labour Convention Extension Clause 2016".

This certificate has been issued for and on behalf of the above-named provider of insurance or other financial security.

Date: **12-APR-2021**

By: 
 AUTHORIZED SIGNATURE
 Thomas R. Hamilton
 for the Managers of the above Association

MANNING AGREEMENT

This AGREEMENT made and entered into this 28 day of July 2021, by and between:

DALIAN NINGYANG INTERNATIONAL SHIP MANAGEMENT CO. LTD., a company duly organized and existing under and by virtue of the laws of CHINA with registered office address located at 10-1-602 AOJING GARDEN #85 HUALE STREET, ZHONG-SHAN DISTRICT DALIAN CHINA represented in this instance by CEO MR. REN YANG GUANG and hereinafter referred to as the **PRINCIPAL**.

and:

DNR OFFSHORE & CREWING SERVICES, INC., a company duly registered and existing under and by virtue of the Corporation Law of the Philippines with registered office located at 4th Floor G&A building 2301 Don Chino Roces Avenue Extension, Makati, 1231, Philippines. Represented in this instance by its President & CEO, Engr. CUTIPIH NILFIL L. PERALTA, and hereinafter referred to as the **AGENCY**.

WITNESSETH that the above-named PRINCIPAL and AGENCY have entered into this Agreement.

The PRINCIPAL is in the business of providing full shipvessel management services to various maritime and other related industry companies.

The AGENCY is in the business of providing crew management services to international Association of Shipowners and other related industry companies.



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