

HAPPY HOLIDAYS AND HOPEFULLY A HAPPY NEW YEAR

2020 obviously is the worst year for most of us. The year started with a big bang from the eruption of Taal Volcano in Batangas, about a hundred kilometers from capital city Manila. Then this worldwide terror called COVID19. It is now on its last month supposedly a happy one based on various traditions globally. Leading pharmaceuticals are coming out with their vaccines and are all expected to saturate the market by January. However, both skeptics and some medical experts are arguing that how can they come out with the vaccine without isolating the virus? Well let us hope that the right vaccine or cure is developed ASAP.

Going back to 2020. Not all are bad news. Following the re-election of Engr. Nilfil Peralta as President & CEO of DNR Offshore, several former executives were recalled and asked to help revive the company. When most industries worldwide were devastated by the pandemic, there are still some silver linings left as far as the offshore oil & gas and other allied industries are concerned. The two former administrations from 2013 managed to survive the highly competitive industry. Though unfortunately, almost 80% of Engr. Peralta's business development plan was shelved that would have further enhanced DNR's status in the business community it being that the company was the pioneer in supplying technical workers in the offshore oil & gas from the Philippines commencing after the onslaught of hurricane Katrina in the oil fields of the Gulf of Mexico. Grand Isle Shipyards was the Knight in Shining Armor that made DNR Offshore what it was 7 years ago and the Visionary Engr. Peralta, a product of the most trusted Maritime Institute not only in the Philippines but throughout South East Asia and the Pacific, The Philippine Merchant Marine Academy which was established in 1820.

It was really unfortunate that those plans was not given a priority by the last two (2) administrations who tried their best to hire the best consultants to keep the company afloat with sky-high compensation to boot.

Counting the last few days of the most unfortunate year of the century, everyone is really in focus and making preparation for the incoming New Year. In crisis at the same time reorganizing a company which was practically stagnant for the past seven (7) years is not a Netflix movie. It will take the best team to work-out the debris that obstruct the growth of the pioneer company coined by a visionary and in spite of very limited resources, the determination to rise up seems very visible among the remaining officers and staff.

Mid-August, a subtle fresh breeze emerges from the table of the Administration Manager. Informing the Corporate Communication that a former DNR Executive was requesting for a meeting with a Cruise Company Director. While everybody's aware that the world tourism was awfully hit badly by the pandemic, and that includes the Leisure Cruise operations worldwide.

Engr. Peralta beckoned to the team that there is no proper time to approach allied businesses but during a crisis. Sighting examples such as hurricanes in the gulf of Mexico brings new jobs for the contractors, albeit unfortunate to others, but that's how business goes. Jeff Bezos' Amazons tripled its sales during the still ongoing pandemic.

When the Communications team posted a news brief on DNR's facebook page about the re-launching of the Cadetship program. The newly re-installed CEO received a lot of positive comments and congratulations from different companies mostly headed by PMMA alumni. This is perhaps they are convinced that DNR before, will surely be back to its rightful spot in the industry in no time at all.

Ad hoc departments was organized, e.g. business development & marketing under the IMC (Integrated Marketing Communication) to re-introduce, promote, and obtain new clients for the coming year, hopefully once COVID19 decided it quit. M&A (merging & acquisition) was likewise considered by the CEO and directed the Head of the Corporate Communication to seriously work on it. A European representative office is likewise being worked-out in order to directly serve prospective clientele both in the existing oil & gas industry and the renewable energy sector in Europe.

Moving back to the CBD (Central Business District) is one of the priority of the management, since the present office location is deemed not suitable. Yes, of course, the almost forgotten training center will be established soon in order to train new batches of highly skilled and competent workforce. CBT (Computer-based training) will still complement the qualifying and training of the new and still active personnel.

A truckload of new ideas and projects are still on the drawing board, while other sure ball prospects are awaiting for the inking of the contracts scheduled by the first week of the new year, that we still hope to bring the much needed relief to most industries that was terribly devastated by this.....pandemic?



NAVINGO

DNR OFFSHORE & CREWING SERVICES, INC. SUPPORTS NAVINGO BV
Offshore Energy – Home of Energy Transition

Connecting the Maritime & Offshore world for sustainable solutions"

From phasing out fossil fuels to investing in greener innovations within the maritime and offshore industry, the energy transition is relevant for all of us. The developments in these industries are driven by the changing landscape in the energy sector and the necessity to have all industries working together for the same goal; a more sustainable future. The platform focuses on the energy transition and sustainable solutions in the maritime and offshore energy industry. With a team of editors, content developers and sales and marketing professionals, Offshore Energy brings the industry daily news, in-depth stories, networking events and conferences.

Lakeisha Raghoebarsing
Navingo BV
Jan Van Galenstraat 56
3115 JG Schiedam, The Netherlands

newly appointed staff & officer



FERDIE E. SABATER
 Administrative & Operations Manager

Custodian and responsible for all the properties of the company, keeps track of all documents pertaining to the operations of the business in close coordination with all departments concerned (e.g. SEC registration, POEA License, Marina Accreditation, etc.). Manage the Operations Department, including but not limited to Crewing and Documentations. Initiate & Supervises the Ad Hoc Research & Development Department upon instruction of the President & CEO. Any other function as may be assigned by the President & CEO.



MICHELLE G. VALENCIANO
 Manager, Human Resource/Human Capital Development

Responsible and manages the hiring and firing of office personnel in accordance with the Philippine Labor Law and as explicitly indicated in the Official DNR Offshore employee's manual. Responsible for the updating of all existing rules governing local employment. Directs and monitor the Hiring Officer, determines and schedule required training and/or seminar for Low level Management/Supervisory and Mid-Level Management/Executory whenever necessary. Reports directly to the CEO.



Engr. CLETO ENALPE, JR.
 Training & Recruitment Manager

Directs the formulation of new/and or updated curriculum in relation to the line/services offered by DNR Offshore. Assist the Administrative & Operations Manager for and during research & development activities. Draws up the feasibility studies for the establishment of a well-equipped training center in close coordination with the Administrative & Operations Manager and the CEO. Screen and qualify all applicants. Determine their level of performance and execution and refer those who are qualified to the Crewing Dept., while those who qualify yet requires further training are referred to the Training Dept..



JESUS C. COLLERA
 Head of Corporate Communication
 Manages all activities involved in orchestrating all internal and external communications of the company with the aim to communicate the same message to all stakeholders and to transmit coherence, credibility and ethics. Corporate Communication is an integrative communication structure linking stakeholders to the organization. Corporate Communication is responsible for:

1. Corporate Branding
2. Corporate & Organizational Identity
3. Corporate Social Responsibility (CSR)
4. Corporate Reputation
5. Crisis Communication
6. Internal/Employee Communication
7. Investor Relations
8. Public Relations (Issue management & Media Relations)



JOSE ARNOLD SARABIA
 Crewing Manager II Maritime & Leisure

Manages the crewing of all sea-moving vessels, including but not limited to luxury cruise lines as required by foreign principals. Closely coordinate with the Recruitment Manager in qualifying applicants for all positions. Prescribe the approximate timeline of the deployment to the documentation and Liaison officers as requested by the foreign principal. Assist the Ad Hoc IMC (Integrated Marketing Communication) for any incoming inquiries from prospective clientele.



JOLLY ATIENZA
 IT Supervisor

Supervises all the company's digital media including the company's website in close coordination with the Corporate Communication. Reports directly to the Administrative & Operations Manager on the status of both hardware & software properties of the company. Assist the Training Manager in the installation and maintenance of CBT's and other related gadgets. Provide professional assistance to the Corporate Communication in the publication of the company's monthly newsletter. Develop & maintain inhouse application and database needed. Any other tasks as may be requested by any department heads or managers.



DOROTHY LACANLAO
 Chief Accountant

Plans, directs and conducts accounting activities within the finance & Human Resource Department by performing the following duties, personally or through subordinates:

- Assist in the development of goals, policies, priorities, and procedures relating to financial management, budget, accounting, and/or payroll;
- Supervises and participates in the preparation of financial statements & reports;
- Enters and or directs the entry and maintenance of accounting records to show receipts and expenditures;
- Maintains general and subsidiary ledgers, accounts receivable, revenue distribution, depreciation, cost, property, and operating expenses, and insurance records;
- Directs, conducts and/or participates in costs analysis and rate studies;
- Prepares statements and reports of estimated future costs and revenues;
- Review of accounting and administrative controls;
- Establishes systems controls for new financial systems and develop procedures to improve existing systems.
- Coordinates preparation of external audit materials and external financial reporting.
- Reviews financial statements with management personnel;
- Manages the deployment and maintenance of new accounting, payroll, inventory, property, and other related procedures and controls.

RECRUITMENT & TRAINING DEPARTMENT

"ALL HANDS ON DECK"

Training & qualifying old and new crew members are in full blast at DNR Offshore. Aside from the regular disciplines and skills being upgraded and must meet the international standards required in order to be qualified and deployed, additional talents are now being groomed for training particularly to the ever-growing renewable energy projects worldwide.

These positions are:

Electrical; Mechanical & Electronic Engineers; Materials & Safety Engineers; Wind turbine service technicians; E & I Technician; Electro-Mechanical Technician; Fabricators (fitters); Welders; Machinist; Crane Operators; Riggers;

Renewable Energy, particularly the Wind farms is a complex engineering works/business. It involves a lot of qualified people to be built and operate, though the long term pay back is a healthy environment to all and for the future generations.

Turbines are designed by experts, built in accordance with strict engineering standards, transported, and assembled on site even before they can generate the product which is electrical power. The process of harnessing energy from the wind can be divided into three (3) major phases; namely:

- 1) Manufacturing;
- 2) Project development or construction phase; and
- 3) O&M (Operation and maintenance)

DNR Offshore, being the pioneering company in the deployment of highly skilled workers in the Offshore Oil & Gas industry aims to provide the same highly skilled work force for the Renewable Energy Sector; more particularly to the ever-growing worldwide clamor for clean energy which is the Offshore Wind Farms.

Three Departments are working hand-in-hand in making this project a success by the 2nd quarter of 2021 Research & Development (under the Administration & Operations), Recruitment & Training, & the Corporate Communication (IMC).

An on-site technical visit was previously scheduled earlier this month at the Pilia Wind Farm, located in the Province of Rizal about 80 kms. East of Manila but was postponed due to the still ongoing pandemic.

Engr. JUNE ENALPE
 Training & Recruitment Dept.



CONCEPT OF DNR OFFSHORE'S NEW LOGO:



"I Took the liberty to review the current corporate branding of DNR. The logo in its current form is a little difficult to add elements when venturing out into new departments or other business opportunities. By making "DNR" the focal point you can theoretically add anything to it, whilst still being recognizable.

The current logo also seems a little "busy" with multiple fonts, colors, gradients and clipart images. I've tried to modernize and simplify it, using a flat-design art style bringing it more in line with current design trends, while retaining the same message.

I suggest using just 2 colors (off-black and orange) discarding the yellow. In doing so the whole image "pops" a little more and seems more coherent.



ENGR. RENE KLUYSKENS
Enchede, Overijssel
The Netherlands

GRAND ISLE SHIPYARD – Global Energy Partners

Putting people first since 1948.

Offshore oil & gas industry's top caliber company still going stronger than ever. With a combined talents & skills of over 2,000 employees and 21 service lines, serving all sectors upstream, midstream, and downstream markets, Grand Isle Shipyard is keeping the torch of hope for the world economy even during these trying times.

Just like its founders, Clyde & Ouida Preagant, the humility and giving importance to its workers remains in spite of its tremendous success and unprecedented growth in the Oil & Gas Industry for almost 70 years of existence. GIS is unrelenting in achieving its goals in maintaining its lead over competitors worldwide not because of grandeur but for the benefit of all people involved in the business particularly its workers, which remains to be the core of GIS achievements. The culture of commitment to excellence and constant developments are instilled in the heart of every workers.

Grand Isle Shipyard will remain to be the "Grand Ol' Dad" of the industry, keeping the world economy alive and well.

Our Kudos to its young and brilliant President & CEO, Mark Preagant, Jr., and the equally Vibrant with a "Big Heart", Vice President for Offshore Operations, Elster Dallman.

From the Management & Staff of DNR Offshore, Manila

HAPPY NEW YEAR!



A newly established support company for the world maritime business is ready to rock the scene in 2021. Bm8 Business Corporation, a brainchild of CE Voltaire Principe Lestor is practically a one-stop shop for the maritime and its allied businesses. Bm8 Business Corporation started its operation in March 2018. The proponents are a group of dedicated and technically skilled maritime business professionals with versatile management support experiences as Masters/Mates, Chief Engineers, Technical Managers and Superintendents, Maritime Instructors, Competence Managers, and Technical Consultants with track record of excellence in resolving challenges in maritime business operations with innovative solutions, systems and process improvement to increase efficiency, safety and customer satisfaction. They also offer advance computer skills for shipping and offshore.

Bm8 ongoing projects are:

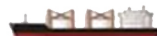
1. Conducting seminars and conferences
2. Business Partnership
3. Investment Programs for Seafarers
4. Skills Development Training
5. Course Development, and
6. Referral system for training, Assessment, Review and Medical.



The company owns a complete array of simulators covering almost all of the modern maritime & shipping cbt's. They likewise have training facilities outside the metropolis that can be easily accessed. Bm8 holds office at Unit 9-E, Suntrust Adriatico Garden, Adriatico St., Malate, Manila.

by: JOSE ARNOLD SARABIA
Crewing Manager II
Maritime & Leisure

- On job Training
- Career Advice
- Job Openings
- Skills Development
- Training



HARNESSING MOTHER NATURE'S GIFT

Indeed it is alarming and should concern all of us. Experts says It isn't invisible, it isn't abstract, it isn't far off in the future, or far off in another country, Climate Change is Here!

Energy transition through greener innovations are now being spearheaded with hope that all industries strive harder in working for the same goal. DNR Offshore, for instance is the pioneering company that have been providing highly skilled work force for the offshore oil & gas industry. We were able to make a difference in the lifestyle of our workers, they've benefitted a lot from the jobs we have provided for them having been deployed to these oil rigs of course notwithstanding the risk (which is part & parcel of a high-paying job) for over ten (10) years. But for now, "its still all in a days work" for our company and our principals who rely on this opportunity to work and make a living. A ray of hope somehow is now visible in the horizon for our present and future skilled workers to be deployed in a more environmental friendly job sites.

Amazing as it seems but the world is slowly turning to sustainable solutions for providing the much needed energy to power its ever growing economy. To date here are some developments regarding the harnessing of mother nature's gift, at least in the wind and solar energy:

- Wind energy in Sweden, Vesta's wind turbines for 34MW wind farm. The project will comprise eight V150-4.2MW wind turbines with 155m towers.
- Vesta's wins 34MW order in the Netherlands – Vestas has received an order from Eneco Verda B.V., a subsidiary of Eneco B.V., a leading company in the Dutch and Belgian energy sector for the 34MW wind farm Landtong Rozenburg. Located on a peninsula in the port of Rotterdam, the project features nine V126-3.45 MW wind turbines.
- Enel Green Power brings online two new U.S. wind farms. – Enel Green Power North America has begun operating a 199MW expansion to the Cimarron Bend wind farm in Kansas, increasing the facilities total capacity to 599MW.
- Enercon supplies E-136 EP5 wind turbines for a wind re-powering project in the Netherlands.
- Enel starts operating 140MW of wind energy capacity in South Africa.
- EDF Renewables – Jinko Power Consortium reaches the financial closing of the world's largest solar project and launches its construction in Abu Dhabi.
- EDF Renewables North America announces commercial operation at Merricourt Wind project in North Dakota.
- Siemens-Gamesa closes an order in Sweden for its most powerful wind turbine.
- Siemens-Gamesa strikes 465MW mega deal in Brazil for its most powerful onshore wind turbine.

We will run out of page if we post all of those ongoing projects here, and that is only for the last week of the year. We will try to keep you posted on our succeeding issues.

Managing Editor

TOWARDS 2021 The Corporate Communication Report

2020 surely is a bad year; no doubt about it. But life must go on. Were still wondering what the world's powerful club wants or what they have in store for us this coming year; but whatever it is, life must go on for most of us. 2020 was the year when the helm of the company was handed back to Engr. Nilfil Peralta and just like any captain of the ship or plane whatever you may wish to call it, needs to draw up a flight plan. Looking back, it may seem so easy for the captain as he's well familiar with handling the same ship or vessel before, knows the terrain, with trusted officers, etc.. The big problem is we are in the midst of a worldwide pandemic (or plandemic). Tough act to follow.

Towards the year-end DNR Offshore was cruising at proper altitude but with active cells creating unfriend

While were at it, here are some developments and priority projects the management will carry across the new year. Last August, the company through the Corporate Communication CSR or Corporate Social Responsibility started supporting several qualified students for their college education, while some are selected to undergo their required practicum training with the company.

Cadetship program for aspiring maritime and other related courses graduates was reactivated in cooperation with allied training centers. The company is looking forward to transfer to a new site at the business district of ASEANA, Mall of Asia Complex, Pasay City by 1st quarter of 2021. Establishment of a Representative office in Europe. Partnership with an Offshore Green Energy Transition Group based in Europe and with worldwide network. Finalization of contracts with at least two (2) major energy companies by February, 2021 and partnership with a Leisure Cruise Company by mid-March.

There you go guys. Having a righteous Leader makes a big difference. Have a Prosperous New Year!

